

A Master Builder

James S. Calvin, President
New York Association of Convenience Stores

John MacDougall, who last month was named one of the first inductees into Griffin Publishing Company's Food Industry Hall of Fame, is a builder extraordinaire.

He builds fantastic convenience stores. He builds successful business enterprises. He builds top-notch teams. He builds strong bonds with customers, franchisees and employees. He builds partnerships with suppliers, government, and the community.

He even builds trade associations, like NYACS, which he co-founded in 1986.

And everything he builds, he infuses with personal warmth, strong values, and a family atmosphere.

Griffin Publishing couldn't have chosen a more deserving inductee for its Hall of Fame. People-oriented, results-driven, colorful, innovative, fun-loving, caring and successful, John is everything good about the convenience store industry.

The network of Nice N Easy Grocery Shoppes he created is locally revered as a customer-focused destination and nationally recognized as an industry trend-setter.

Imagine a chain that awards a \$25,000 prize to its top-performing store manager. Or that throws a 25th anniversary festival for its customers with KC and The Sunshine Band as headline entertainment. Or stares the cigarette and motor fuel tax evasion epidemic in the face by building a new location just two miles from a thriving "tax free" Native American store – and operating it profitably.

We're blessed to have Hall of Famer and master builder John MacDougall as a force in the C-store business, as a leader of NYACS, and as a treasured friend, mentor and colleague.

